

BETTER AGRICULTURAL PRACTICES

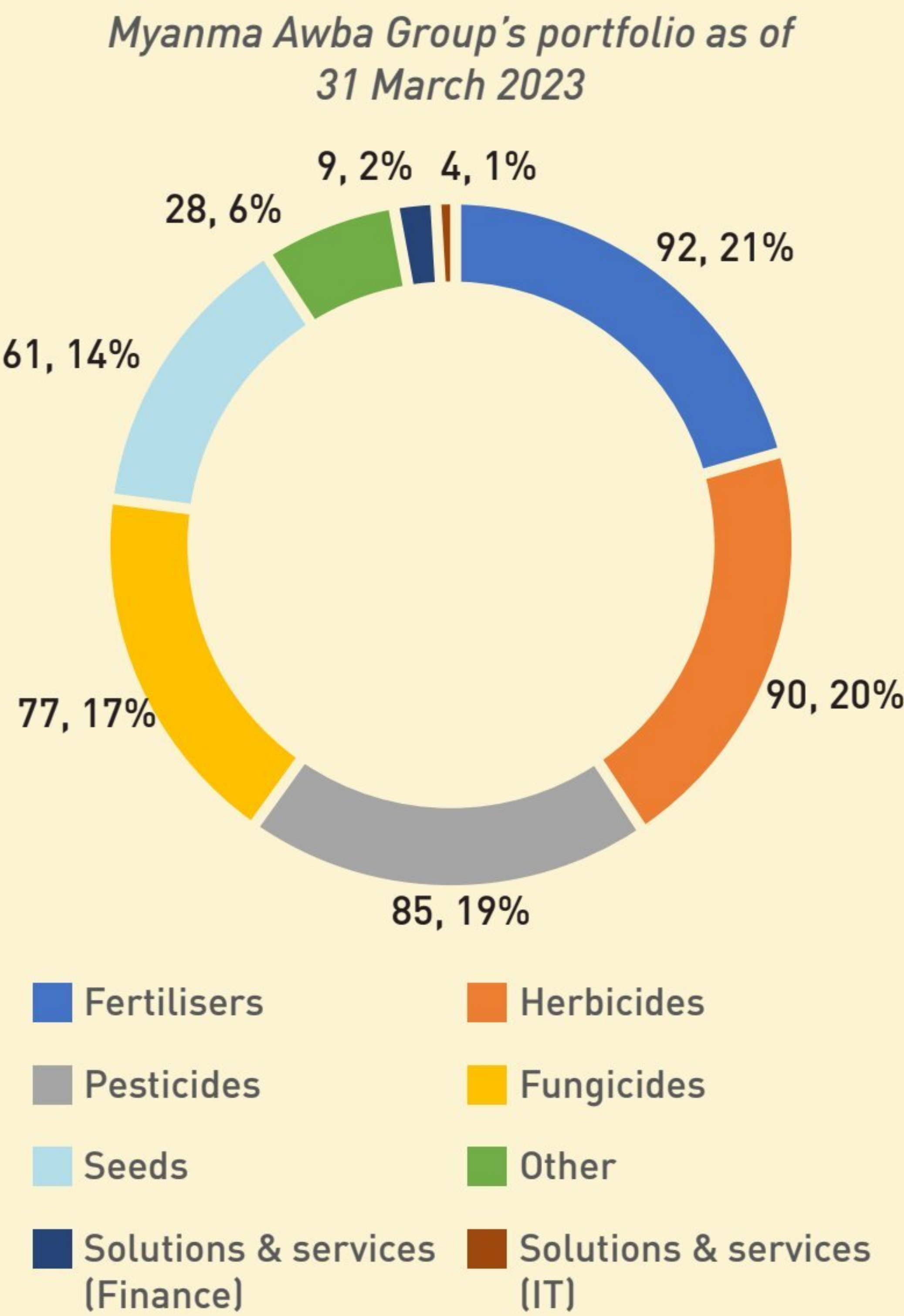
Enhancing farming practices is crucial not only in supporting farmers but also helping them deal with the consequences of climate change. At Myanmar Awba Group, we are committed to reducing our carbon footprint and providing farmers with products and solutions that will minimize environmental impacts, optimize yields, positively influence their livelihoods, and foster green farming.

Managing our portfolio of products and solutions

To support Myanmar farmers, we should ensure the diversity of our product portfolio: we have to provide them with different solutions not only to help them grow and protect their crops but also to select the best varieties of seeds to maximize their production and income.

In 2023, our portfolio totalled 446 products and solutions to help farmers:

- To improve the fertility of the soil and thereby enhance plant growth farmers rely on fertilisers (21% of our portfolio).
- To protect their crops from various threats, we provide them with insecticides, fungicides and herbicides (56% of our product portfolio).
- To provide access to the best plant varieties, we offer farmers a vast range of seeds: corn, vegetables, pulses, etc., representing 14% of our portfolio.

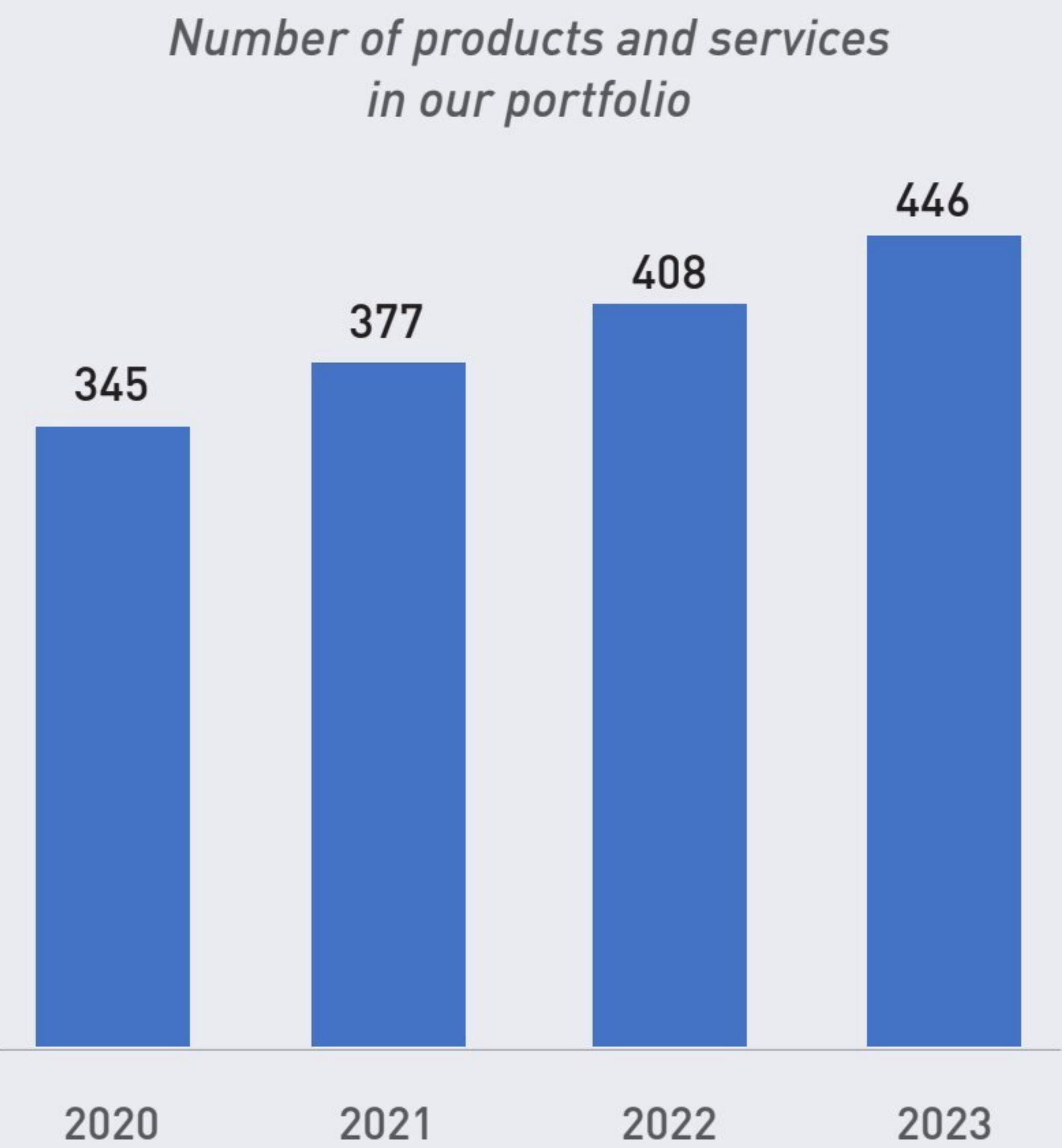


Investing in our R&D and production capacities

We have managed to develop our portfolio over time by adding more than 100 products and solutions since 2020.

Myanmar Awba Group can also rely on the expertise of its staff in charge of product development. Currently, 40 experts are working to develop new formulas. We also have a dedicated area of land where we test our products and use technology to optimize yields and productivity.

In order to reduce the environmental impacts of our products, we invest in developing new products such as organic fertilizers and are also exploring projects to promote a more circular agri-food chain.



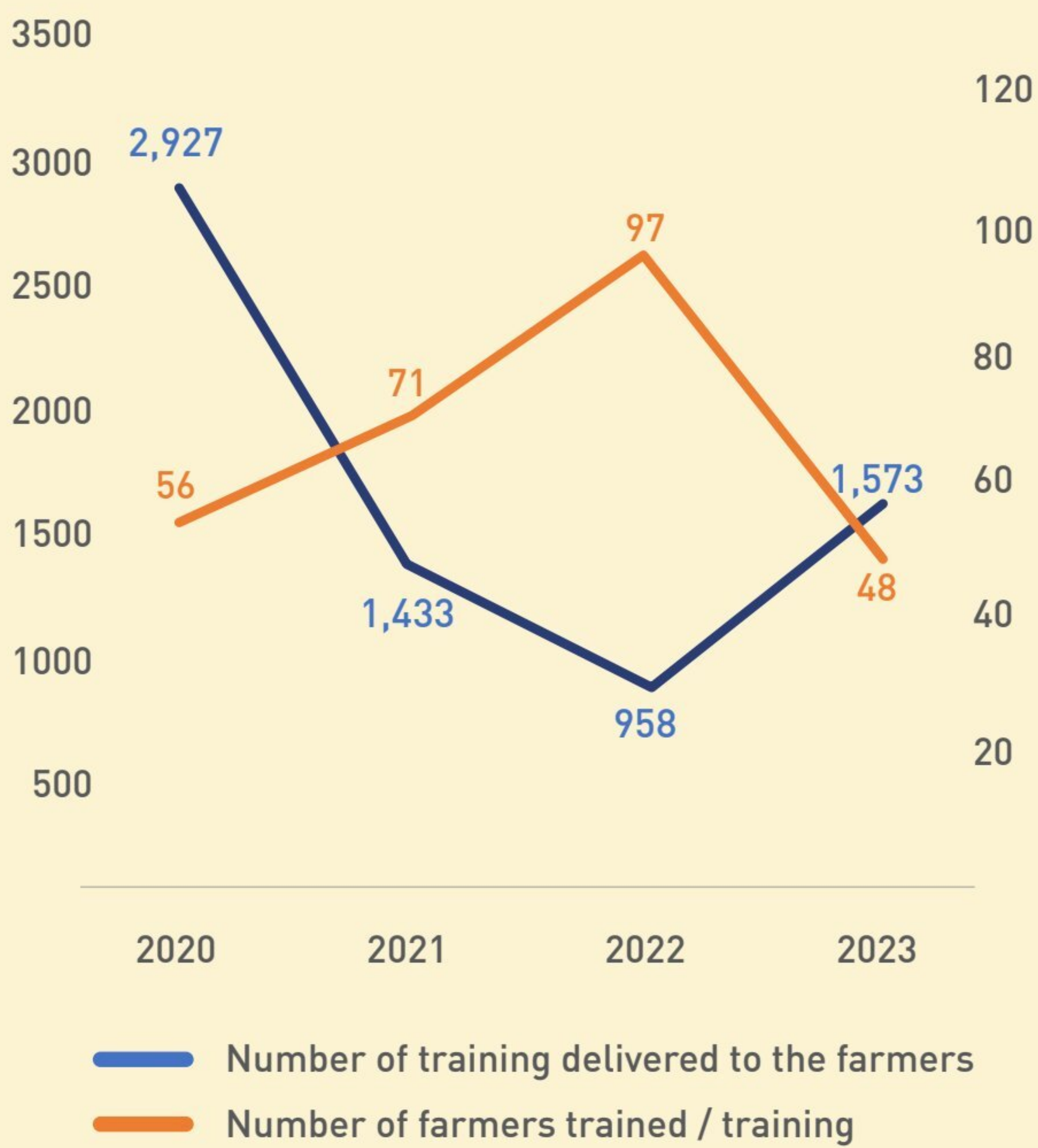
Fostering responsible use of our products

As a producer and distributor of agrochemicals and fertilisers, we also need to ensure that farmers are trained to use our products responsibly. To achieve this, we rely on our agronomists to engage with farmers across the country.

The COVID-19 pandemic and ongoing conflicts across the country have impacted our ability to engage with as many farmers as we used to prior to 2021.

In 2023, we organised 1,573 training sessions, engaged with 74,855 farmers, and trained an average of 48 farmers per session. This is a decrease from the 97 farmers we were able to train per session on average in 2022. We will continue to adjust our approach to ensure that we can safely engage with farmers and provide them with the necessary knowledge to use our products safely and responsibly.

Evolution of the number of training delivered and farmers trained by training

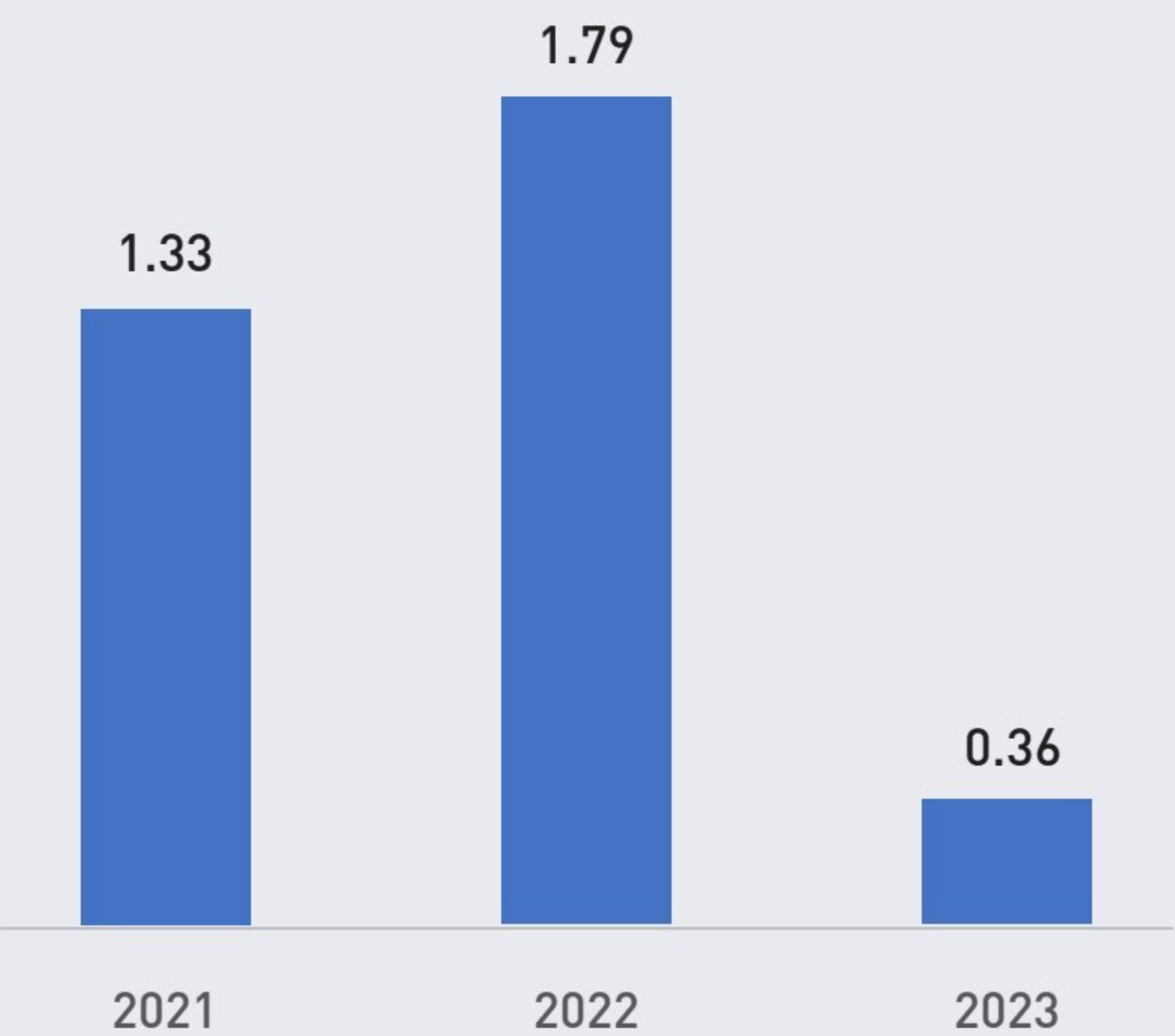


Delivering high-quality products

All our products and solutions must comply with the requirements from different regulatory bodies. For instance, for our agrochemical products, we must ensure that they meet the FDA's requirements.

To ensure the quality of our services, we carefully track and record the complaints submitted by our distributors and their customers, the farmers. Last year, we recorded 114 complaints from distributors: 37% pertain to logistics issues and 37% to the quality of our packaging.

Number of complaints from the distributors for every 1,000 transactions



If we analyze the number of complaints from our distributors per 1,000 transactions, we can see that we managed to record only 0.36 complaints per 1,000 transactions, a reduction of 80% compared to 2022. This significant improvement reflects our willingness to listen to our distributors to improve our processes.

Fostering a new form of regenerative agriculture

The entire agri-food chain relies on services provided by ecosystems such as photosynthesis, pollination, and nutrient cycling. These ecosystem services are crucial for farmers. Therefore, we aim to play a role in fostering a new form of agriculture in Myanmar.

For us, the first step should involve tackling climate change, as Myanmar was one of the countries most affected by the consequences of climate change between 2000 and 2019, according to Germanwatch.

As a company committed to supporting Myanmar's farmers, Myanma Awba Group is strategising its approach to climate change. We aim not only to reduce the carbon emissions produced by our operations, but also to develop and commercialise more carbon-efficient products and solutions, such as organic fertilisers or the use of biomass to lower carbon emissions across our value chain.

In 2023, we emitted 3,283 tonnes of CO₂ equivalent. This figure increased by 21% on a monthly basis, mostly due to higher consumption of diesel. Our Scope 1 emissions now account for 69% of our carbon emissions, since we must use our generators to supply electricity to our factories (see page 24 for more details on our energy consumption). We plan to consider investing in renewable energy and energy efficiency programmes to reduce our carbon emissions.